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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

NOVEMBER 1989

Manufactured home builders shipped 15,131 homes in November, 2,509 fewer homes than November of last year, a decrease of 14.2 percent. For the year, overall shipments have lagged behind last year by 17,748 homes, off 8.7 percent.

However, the number of floors shipped for the year has declined only 5.9 percent in comparison to last year. Furthermore, multi-section shipments as a percent of total shipments have increased 7.8 percent over the last two years.

The Pacific region shows a 6.0 percent increase in cumulative shipments with California being the only top ten shipment state to show a gain through November.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through November

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	18,381	9.9	- 11.4	20,744	10.2
East North Central	27,146	14.6	- 2.4	27,806	13.6
West North Central	9,108	4.9	- 5.3	9,621	4.7
South Atlantic	66,875	35.9	- 9.5	73,909	36.2
South Central	32,448	17.4	- 13.5	37,513	18.4
Mountain	8,859	4.8	- 18.3	10,846	5.3
Pacific	18,046	9.7	+ 6.0	17,032	8.3

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through November

		1989			1988	
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	20,978	11.6	- 1.4	21,281	10.8	1
2.	North Carolina	15,725	8.7	- 12.1	17,881	9.1	2
3.	Georgia	10,907	6.0	- 20.8	13,780	7.0	3
4.	California	9,917	5.5	+ 2.7	9,657	4.9	7
5.	South Carolina	9,596	5.3	- 6.9	10,311	5.2	5
6.	Michigan	9,428	5.2	- 2.6	9,678	4.9	6
7.	Alabama	8,701	4.8	- 17.9	10,602	5.4	4
8.	Tennessee	7,655	4.2	- 8.6	8,371	4.2	8
9.	Pennsylvania	6,736	3.7	- 2.3	6,894	3.5	10
10.	New York	6,679	3.7	- 10.5	7,465	3.8	9

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640	15,131	- 14.2%	Jan-Nov	204,078	186,330	- 8.7%
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556	15,072	- 14.1%	Jan-Nov	204,174	186,487	- 8.7%
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%	2.8%	November	592	428
December	3.7%		December	523	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	58	41	- 29.3%	625	424	- 32.2%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,213	953	- 21.4%	14,249	13,630	- 4.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,271**	**994**	**- 21.8%**	**14,874**	**14,054**	**- 5.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,418	1,792	- 25.9%	27,040	25,208	- 6.8%
Michigan *	*	*	---	*	*	---
Ohio	307	236	- 23.1%	3,224	3,121	- 3.2%
Wisconsin	197	191	- 3.0%	2,830	2,793	- 1.3%
Total	**2,922**	**2,219**	**- 24.1%**	**33,094**	**31,122**	**- 6.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	177	119	- 32.8%	2,020	1,734	- 14.2%
Minnesota	139	149	7.2%	2,020	1,964	- 2.8%
Missouri	64	43	- 32.8%	458	475	3.7%
Nebraska	179	148	- 17.3%	2,250	2,053	- 8.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**559**	**459**	**- 17.9%**	**6,748**	**6,226**	**- 7.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,669	1,566	- 6.2%	16,741	17,419	4.0%
Georgia	2,488	2,169	- 12.8%	31,008	25,944	- 16.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,800	1,460	- 18.9%	21,329	17,628	- 17.4%
South Carolina *	*	*	---	*	*	---
Virginia	269	277	3.0%	3,699	3,458	- 6.5%
West Virginia *	*	*	---	*	*	---
Total	**6,226**	**5,472**	**- 12.1%**	**72,777**	**64,449**	**- 11.4%**
South Central						
Alabama	1,705	1,531	- 10.2%	20,179	17,998	- 10.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	503	423	- 15.9%	5,139	5,300	3.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,200	978	- 18.5%	13,503	12,704	- 5.9%
Texas	348	391	12.4%	6,177	3,956	- 36.0%
Total	**3,756**	**3,323**	**- 11.5%**	**44,998**	**39,958**	**- 11.2%**

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	312	217	- 30.4%	4,008	2,859	- 28.7%
Colorado *	*	*	---	*	*	---
Idaho	264	238	- 9.8%	2,484	2,748	10.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	604	455	- 24.7%	6,932	5,607	- 19.1%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,055	1,019	- 3.4%	11,203	11,103	- 0.9%
Hawaii *	*	*	---	*	*	---
Oregon	649	628	- 3.2%	6,237	6,854	9.9%
Washington	109	126	15.6%	1,192	1,277	7.1%
Total	1,813	1,773	- 2.2%	18,632	19,234	3.2%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	489	436	- 10.8%	6,023	5,680	- 5.7%
Total Production	17,640	15,131	- 14.2%	204,078	186,330	- 8.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	25	5	- 80.0%	236	158	- 33.1%
Maine	217	160	- 26.3%	2,571	2,178	- 15.3%
Massachusetts	55	26	- 52.7%	674	368	- 45.4%
New Hampshire	126	64	- 49.2%	1,308	930	- 28.9%
New Jersey	49	40	- 18.4%	631	669	6.0%
New York	598	433	- 27.6%	7,465	6,679	- 10.5%
Pennsylvania	581	494	- 15.0%	6,894	6,736	- 2.3%
Rhode Island	7	4	- 42.9%	107	79	- 26.2%
Vermont	76	31	- 59.2%	858	584	- 31.9%
Total	**1,734**	**1,257**	**- 27.5%**	**20,744**	**18,381**	**- 11.4%**
East North Central						
Illinois	252	220	- 12.7%	3,000	2,909	- 3.0%
Indiana	569	459	- 19.3%	6,366	6,182	- 2.9%
Michigan	974	696	- 28.5%	9,678	9,428	- 2.6%
Ohio	628	406	- 35.4%	6,438	6,173	- 4.1%
Wisconsin	161	174	8.1%	2,324	2,454	5.6%
Total	**2,584**	**1,955**	**- 24.3%**	**27,806**	**27,146**	**- 2.4%**
West North Central						
Iowa	82	118	43.9%	1,084	1,202	10.9%
Kansas	151	126	- 16.6%	1,477	1,342	- 9.1%
Minnesota	93	96	3.2%	1,662	1,714	3.1%
Missouri	310	258	- 16.8%	4,135	3,626	- 12.3%
Nebraska	38	37	- 2.6%	434	466	7.4%
North Dakota	17	19	11.8%	247	135	- 45.3%
South Dakota	56	54	- 3.6%	582	623	7.0%
Total	**747**	**708**	**- 5.2%**	**9,621**	**9,108**	**- 5.3%**
South Atlantic						
Delaware	126	99	- 21.4%	1,713	1,452	- 15.2%
Florida	2,107	1,853	- 12.1%	21,281	20,978	- 1.4%
Georgia	1,078	731	- 32.2%	13,780	10,907	- 20.8%
Maryland	125	78	- 37.6%	1,243	1,048	- 15.7%
North Carolina	1,548	1,223	- 21.0%	17,881	15,725	- 12.1%
South Carolina	794	1,275	60.6%	10,311	9,596	- 6.9%
Virginia	461	357	- 22.6%	5,195	4,768	- 8.2%
West Virginia	169	169	0.0%	2,505	2,401	- 4.2%
Total	**6,408**	**5,785**	**- 9.7%**	**73,909**	**66,875**	**- 9.5%**
South Central						
Alabama	905	683	- 24.5%	10,602	8,701	- 17.9%
Arkansas	299	166	- 44.5%	3,524	2,669	- 24.3%
Kentucky	390	421	7.9%	5,182	5,358	3.4%
Louisiana	96	102	6.3%	1,271	1,063	- 16.4%
Mississippi	375	259	- 30.9%	4,034	3,316	- 17.8%
Oklahoma	34	49	44.1%	519	510	- 1.7%
Tennessee	669	548	- 18.1%	8,371	7,655	- 8.6%
Texas	250	367	46.8%	4,010	3,176	- 20.8%
Total	**3,018**	**2,595**	**- 14.0%**	**37,513**	**32,448**	**- 13.5%**

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	365	248	- 32.1%	4,418	3,045	- 31.1%
Colorado	59	41	- 30.5%	766	504	- 34.2%
Idaho	46	52	13.0%	542	649	19.7%
Montana	38	30	- 21.1%	410	456	11.2%
Nevada	233	185	- 20.6%	2,182	2,180	- 0.1%
New Mexico	141	146	3.5%	2,148	1,745	- 18.8%
Utah	18	21	16.7%	297	233	- 21.5%
Wyoming	6	3	- 50.0%	83	47	- 43.4%
Total	**906**	**726**	**- 19.9%**	**10,846**	**8,859**	**- 18.3%**
Pacific						
Alaska	0	1	0.0%	18	32	77.8%
California	905	899	- 0.7%	9,657	9,917	2.7%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	374	390	4.3%	3,514	4,064	15.7%
Washington	372	387	4.0%	3,841	4,032	5.0%
Total	**1,651**	**1,677**	**1.6%**	**17,032**	**18,046**	**6.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	508	369	- 27.4%	6,703	5,624	- 16.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,556**	**15,072**	**- 14.1%**	**204,174**	**186,487**	**- 8.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	108	50	158	*	*	*
Maine	1,712	466	2,178	308	116	424
Massachusetts *	223	145	368	*	*	*
New Hampshire *	554	376	930	*	*	*
New Jersey *	301	368	669	*	*	*
New York *	3,828	2,851	6,679	*	*	*
Pennsylvania	4,049	2,687	6,736	7,840	5,790	13,630
Rhode Island *	44	35	79	*	*	*
Vermont *	349	235	584	*	*	*
Total	**11,168**	**7,213**	**18,381**	**8,148**	**5,906**	**14,054**
	60.8%	**39.2%**	**100.0%**	**58.0%**	**42.0%**	**100.0%**
East North Central						
Illinois *	1,916	993	2,909	*	*	*
Indiana	3,773	2,409	6,182	14,980	10,228	25,208
Michigan *	4,638	4,790	9,428	*	*	*
Ohio	4,109	2,064	6,173	1,953	1,168	3,121
Wisconsin	2,094	360	2,454	2,296	497	2,793
Total	**16,530**	**10,616**	**27,146**	**19,229**	**11,893**	**31,122**
	60.9%	**39.1%**	**100.0%**	**61.8%**	**38.2%**	**100.0%**
West North Central						
Iowa *	908	294	1,202	*	*	*
Kansas	787	555	1,342	1,157	577	1,734
Minnesota	1,178	536	1,714	1,318	646	1,964
Missouri	2,318	1,308	3,626	32	443	475
Nebraska	226	240	466	1,140	913	2,053
North Dakota *	51	84	135	*	*	*
South Dakota *	376	247	623	*	*	*
Total	**5,844**	**3,264**	**9,108**	**3,647**	**2,579**	**6,226**
	64.2%	**35.8%**	**100.0%**	**58.6%**	**41.4%**	**100.0%**
South Atlantic						
Delaware *	850	602	1,452	*	*	*
Florida	6,101	14,877	20,978	4,393	13,026	17,419
Georgia	5,181	5,726	10,907	12,444	13,500	25,944
Maryland *	530	518	1,048	*	*	*
North Carolina	9,802	5,923	15,725	11,655	5,973	17,628
South Carolina *	5,450	4,146	9,596	*	*	*
Virginia	3,032	1,736	4,768	2,748	710	3,458
West Virginia *	1,575	826	2,401	*	*	*
Total	**32,521**	**34,354**	**66,875**	**31,240**	**33,209**	**64,449**
	48.6%	**51.4%**	**100.0%**	**48.5%**	**51.5%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,644	2,057	8,701	12,765	5,233	17,998
Arkansas *	1,848	821	2,669	*	*	*
Kentucky *	3,879	1,479	5,358	*	*	*
Louisiana *	868	195	1,063	*	*	*
Mississippi	2,345	971	3,316	3,949	1,351	5,300
Oklahoma *	238	272	510	*	*	*
Tennessee	5,217	2,438	7,655	9,184	3,520	12,704
Texas	1,537	1,639	3,176	1,895	2,061	3,956
Total	**22,576**	**9,872**	**32,448**	**27,793**	**12,165**	**39,958**
	69.6%	**30.4%**	**100.0%**	**69.6%**	**30.4%**	**100.0%**
Mountain						
Arizona	956	2,089	3,045	952	1,907	2,859
Colorado *	175	329	504	*	*	*
Idaho	143	506	649	633	2,115	2,748
Montana *	103	353	456	*	*	*
Nevada *	406	1,774	2,180	*	*	*
New Mexico *	926	819	1,745	*	*	*
Utah *	61	172	233	*	*	*
Wyoming *	15	32	47	*	*	*
Total	**2,785**	**6,074**	**8,859**	**1,585**	**4,022**	**5,607**
	31.4%	**68.6%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	18	14	32	*	*	*
California	1,278	8,639	9,917	1,442	9,661	11,103
Hawaii *	0	1	1	*	*	*
Oregon	646	3,418	4,064	1,109	5,745	6,854
Washington	536	3,496	4,032	22	1,255	1,277
Total	**2,478**	**15,568**	**18,046**	**2,573**	**16,661**	**19,234**
	13.7%	**86.3%**	**100.0%**	**13.4%**	**86.6%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	93,902	86,961	180,863	94,215	86,435	180,650
	51.9%	48.1%	100.0%	52.2%	47.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,816	1,808	5,624	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,391	2,289	5,680
Total	**97,718**	**88,769**	**186,487**	**97,606**	**88,724**	**186,330**
	52.4%	**47.6%**	**100.0%**	**52.4%**	**47.6%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,853	12.6%	1	574	7.8%	3	1,279	17.3%	1
South Carolina	1,275	8.7%	2	709	9.7%	2	566	7.7%	3
North Carolina	1,223	8.3%	3	751	10.2%	1	472	6.4%	4
California	899	6.1%	4	100	1.4%	22	799	10.8%	2
Georgia	731	5.0%	5	369	5.0%	6	362	4.9%	6
Michigan	696	4.7%	6	273	3.7%	8	423	5.7%	5
Alabama	683	4.6%	7	520	7.1%	4	163	2.2%	13
Tennessee	548	3.7%	8	393	5.4%	5	155	2.1%	15
Pennsylvania	494	3.4%	9	265	3.6%	10	229	3.1%	9
Indiana	459	3.1%	10	271	3.7%	9	188	2.6%	10
New York	433	2.9%	11	257	3.5%	11	176	2.4%	11
Kentucky	421	2.9%	12	308	4.2%	7	113	1.5%	19
Ohio	406	2.8%	13	253	3.5%	12	153	2.1%	16
Oregon	390	2.7%	14	47	0.6%	31	343	4.7%	7
Washington	387	2.6%	15	58	0.8%	29	329	4.5%	8
Texas	367	2.5%	16	222	3.0%	14	145	2.0%	17
Virginia	357	2.4%	17	230	3.1%	13	127	1.7%	18
Mississippi	259	1.8%	18	181	2.5%	15	78	1.1%	22
Missouri	258	1.8%	19	166	2.3%	16	92	1.2%	21
Arizona	248	1.7%	20	78	1.1%	25	170	2.3%	12
Illinois	220	1.5%	21	115	1.6%	20	105	1.4%	20
Nevada	185	1.3%	22	27	0.4%	36	158	2.1%	14
Wisconsin	174	1.2%	23	142	1.9%	17	32	0.4%	33
West Virginia	169	1.1%	24	109	1.5%	21	60	0.8%	24
Arkansas	166	1.1%	25	122	1.7%	19	44	0.6%	28
Maine	160	1.1%	26	123	1.7%	18	37	0.5%	31
New Mexico	146	1.0%	27	71	1.0%	26	75	1.0%	23
Kansas	126	0.9%	28	66	0.9%	27	60	0.8%	25
Iowa	118	0.8%	29	80	1.1%	24	38	0.5%	30
Louisiana	102	0.7%	30	82	1.1%	23	20	0.3%	38
Delaware	99	0.7%	31	55	0.8%	30	44	0.6%	27
Minnesota	96	0.7%	32	63	0.9%	28	33	0.4%	32
Maryland	78	0.5%	33	28	0.4%	34	50	0.7%	26
New Hampshire	64	0.4%	34	39	0.5%	32	25	0.3%	35
South Dakota	54	0.4%	35	35	0.5%	33	19	0.3%	39
Idaho	52	0.4%	36	9	0.1%	42	43	0.6%	29
Oklahoma	49	0.3%	37	24	0.3%	37	25	0.3%	36
Colorado	41	0.3%	38	12	0.2%	41	29	0.4%	34
New Jersey	40	0.3%	39	27	0.4%	35	13	0.2%	45
Nebraska	37	0.3%	40	20	0.3%	38	17	0.2%	40
Vermont	31	0.2%	41	17	0.2%	39	14	0.2%	44
Montana	30	0.2%	42	9	0.1%	43	21	0.3%	37
Massachusetts	26	0.2%	43	12	0.2%	40	14	0.2%	43
Utah	21	0.1%	44	7	0.1%	44	14	0.2%	41
North Dakota	19	0.1%	45	5	0.1%	45	14	0.2%	42
Connecticut	5	0.0%	46	4	0.1%	46	1	0.0%	47
Rhode Island	4	0.0%	47	1	0.0%	48	3	0.0%	46
Wyoming	3	0.0%	48	2	0.0%	47	1	0.0%	49
Alaska	1	0.0%	49	0	0.0%	50	1	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
	14,703	100.1%		7,331	100.3%		7,372	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmt	% of Total	Rank	Multi Sectn Shpmt	% of Total	Rank
Florida	20,978	11.6%	1	6,101	6.5%	3	14,877	17.1%	1
North Carolina	15,725	8.7%	2	9,802	10.4%	1	5,923	6.8%	3
Georgia	10,907	6.0%	3	5,181	5.5%	6	5,726	6.6%	4
California	9,917	5.5%	4	1,278	1.4%	22	8,639	9.9%	2
South Carolina	9,596	5.3%	5	5,450	5.8%	4	4,146	4.8%	6
Michigan	9,428	5.2%	6	4,638	4.9%	7	4,790	5.5%	5
Alabama	8,701	4.8%	7	6,644	7.1%	2	2,057	2.4%	15
Tennessee	7,655	4.2%	8	5,217	5.6%	5	2,438	2.8%	11
Pennsylvania	6,736	3.7%	9	4,049	4.3%	9	2,687	3.1%	10
New York	6,679	3.7%	10	3,828	4.1%	11	2,851	3.3%	9
Indiana	6,182	3.4%	11	3,773	4.0%	12	2,409	2.8%	12
Ohio	6,173	3.4%	12	4,109	4.4%	8	2,064	2.4%	14
Kentucky	5,358	3.0%	13	3,879	4.1%	10	1,479	1.7%	19
Virginia	4,768	2.6%	14	3,032	3.2%	13	1,736	2.0%	17
Oregon	4,064	2.2%	15	646	0.7%	30	3,418	3.9%	8
Washington	4,032	2.2%	16	536	0.6%	32	3,496	4.0%	7
Missouri	3,626	2.0%	17	2,318	2.5%	15	1,308	1.5%	20
Mississippi	3,316	1.8%	18	2,345	2.5%	14	971	1.1%	22
Texas	3,176	1.8%	19	1,537	1.6%	21	1,639	1.9%	18
Arizona	3,045	1.7%	20	956	1.0%	24	2,089	2.4%	13
Illinois	2,909	1.6%	21	1,916	2.0%	17	993	1.1%	21
Arkansas	2,669	1.5%	22	1,848	2.0%	18	821	0.9%	24
Wisconsin	2,454	1.4%	23	2,094	2.2%	16	360	0.4%	34
West Virginia	2,401	1.3%	24	1,575	1.7%	20	826	0.9%	23
Nevada	2,180	1.2%	25	406	0.4%	34	1,774	2.0%	16
Maine	2,178	1.2%	26	1,712	1.8%	19	466	0.5%	31
New Mexico	1,745	1.0%	27	926	1.0%	25	819	0.9%	25
Minnesota	1,714	0.9%	28	1,178	1.3%	23	536	0.6%	28
Delaware	1,452	0.8%	29	850	0.9%	28	602	0.7%	26
Kansas	1,342	0.7%	30	787	0.8%	29	555	0.6%	27
Iowa	1,202	0.7%	31	908	1.0%	26	294	0.3%	37
Louisiana	1,063	0.6%	32	868	0.9%	27	195	0.2%	42
Maryland	1,048	0.6%	33	530	0.6%	33	518	0.6%	29
New Hampshire	930	0.5%	34	554	0.6%	31	376	0.4%	32
New Jersey	669	0.4%	35	301	0.3%	37	368	0.4%	33
Idaho	649	0.4%	36	143	0.2%	42	506	0.6%	30
South Dakota	623	0.3%	37	376	0.4%	35	247	0.3%	39
Vermont	584	0.3%	38	349	0.4%	36	235	0.3%	41
Oklahoma	510	0.3%	39	238	0.3%	38	272	0.3%	38
Colorado	504	0.3%	40	175	0.2%	41	329	0.4%	36
Nebraska	466	0.3%	41	226	0.2%	39	240	0.3%	40
Montana	456	0.3%	42	103	0.1%	44	353	0.4%	35
Massachusetts	368	0.2%	43	223	0.2%	40	145	0.2%	44
Utah	233	0.1%	44	61	0.1%	45	172	0.2%	43
Connecticut	158	0.1%	45	108	0.1%	43	50	0.1%	46
North Dakota	135	0.1%	46	51	0.1%	46	84	0.1%	45
Rhode Island	79	0.0%	47	44	0.0%	47	35	0.0%	47
Wyoming	47	0.0%	48	15	0.0%	49	32	0.0%	48
Alaska	32	0.0%	49	18	0.0%	48	14	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	180,863	99.9%		93,902	100.0%		86,961	99.7%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,169	14.8%	1	1,049	14.2%	2	1,120	15.3%	2
Indiana	1,792	12.2%	2	919	12.5%	4	873	11.9%	4
Florida	1,566	10.7%	3	426	5.8%	7	1,140	15.6%	1
Alabama	1,531	10.4%	4	1,123	15.2%	1	408	5.6%	8
North Carolina	1,460	9.9%	5	955	13.0%	3	505	6.9%	6
California	1,019	6.9%	6	121	1.6%	13	898	12.3%	3
Tennessee	978	6.7%	7	720	9.8%	5	258	3.5%	9
Pennsylvania	953	6.5%	8	526	7.1%	6	427	5.8%	7
Oregon	628	4.3%	9	81	1.1%	15	547	7.5%	5
Mississippi	423	2.9%	10	323	4.4%	8	100	1.4%	14
Texas	391	2.7%	11	218	3.0%	10	173	2.4%	11
Virginia	277	1.9%	12	219	3.0%	9	58	0.8%	17
Idaho	238	1.6%	13	53	0.7%	19	185	2.5%	10
Ohio	236	1.6%	14	139	1.9%	12	97	1.3%	15
Arizona	217	1.5%	15	73	1.0%	17	144	2.0%	12
Wisconsin	191	1.3%	16	145	2.0%	11	46	0.6%	20
Minnesota	149	1.0%	17	92	1.2%	14	57	0.8%	18
Nebraska	148	1.0%	18	80	1.1%	16	68	0.9%	16
Washington	126	0.9%	19	5	0.1%	21	121	1.7%	13
Kansas	119	0.8%	20	66	0.9%	18	53	0.7%	19
Missouri	43	0.3%	21	3	0.0%	22	40	0.5%	21
Maine	41	0.3%	22	35	0.5%	20	6	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
New Mexico	*								
North Dakota	*								
South Dakota	*								
Illinois	*								
Alaska	*								
South Carolina	*								
Rhode Island	*								
Vermont	*								
Nevada	*								
Michigan	*								
Colorado	*								
West Virginia	*								
Iowa	*								
Louisiana	*								
Connecticut	*								
Montana	*								
Maryland	*								
New Jersey	*								
Wyoming	*								
Utah	*								
Kentucky	*								
Hawaii	*								
New York	*								
Oklahoma	*								
New Hampshire	*								
	14,695	100.2%		7,371	100.1%		7,324	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	25,944	14.4%	1	12,444	13.2%	3	13,500	15.6%	1
Indiana	25,208	14.0%	2	14,980	15.9%	1	10,228	11.8%	3
Alabama	17,998	10.0%	3	12,765	13.5%	2	5,233	6.1%	8
North Carolina	17,628	9.8%	4	11,655	12.4%	4	5,973	6.9%	5
Florida	17,419	9.6%	5	4,393	4.7%	7	13,026	15.1%	2
Pennsylvania	13,630	7.5%	6	7,840	8.3%	6	5,790	6.7%	6
Tennessee	12,704	7.0%	7	9,184	9.7%	5	3,520	4.1%	9
California	11,103	6.1%	8	1,442	1.5%	13	9,661	11.2%	4
Oregon	6,854	3.8%	9	1,109	1.2%	17	5,745	6.6%	7
Mississippi	5,300	2.9%	10	3,949	4.2%	8	1,351	1.6%	13
Texas	3,956	2.2%	11	1,895	2.0%	12	2,061	2.4%	11
Virginia	3,458	1.9%	12	2,748	2.9%	9	710	0.8%	17
Ohio	3,121	1.7%	13	1,953	2.1%	11	1,168	1.4%	15
Arizona	2,859	1.6%	14	952	1.0%	18	1,907	2.2%	12
Wisconsin	2,793	1.5%	15	2,296	2.4%	10	497	0.6%	20
Idaho	2,748	1.5%	16	633	0.7%	19	2,115	2.4%	10
Nebraska	2,053	1.1%	17	1,140	1.2%	16	913	1.1%	16
Minnesota	1,964	1.1%	18	1,318	1.4%	14	646	0.7%	18
Kansas	1,734	1.0%	19	1,157	1.2%	15	577	0.7%	19
Washington	1,277	0.7%	20	22	0.0%	22	1,255	1.5%	14
Missouri	475	0.3%	21	32	0.0%	21	443	0.5%	21
Maine	424	0.2%	22	308	0.3%	20	116	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	180,650	99.9%		94,215	99.8%		86,435	100.1%	

Does Not Include States with "*"
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Manufacturing Report